



Enterprise AI in Action

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## Use Case

# Enterprise AI for Contract Review & Analysis

### CLIENT

Fortune 100 insurance company.

### SITUATION

This insurance firm operates in a highly regulated environment and has to be able to analyze thousands of contracts to determine which customers can be marketed new products as they are developed. This process involved manual review of contracts by its legal team; and cutting and pasting of relevant clauses to be emailed around for review and comment. This process typically took 4-5 months for each new product offering.

### INDICO SOLUTION APPROACH

1. Indico ingested several dozen contracts and had the company's subject matter experts annotate relevant clauses for the training of custom models.
2. Indico processed thousands of contracts and was able to accurately and comprehensively classify them to determine a qualified customer list for marketing a new product.

### IMPACT

- After just a few hours of training time, Indico was able to process thousands of contracts in a matter of minutes, reducing a 4-5 month process down to less than a single day.
- Issues that require additional attention can be flagged and organized for review by the appropriate subject matter experts.



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